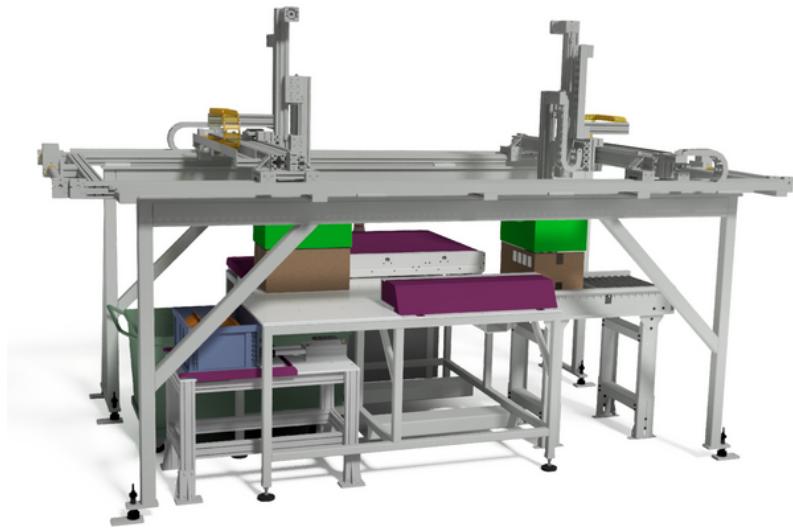
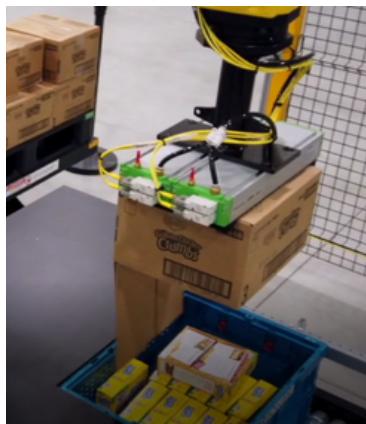


# FAQ

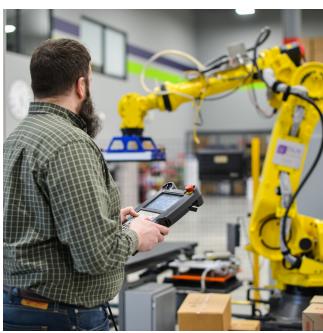


- **Does PRODecant prevent cutting and damaging product?** The unique aspect of PRODecant is the ability to cut a case on the bottom without damaging the product. We have done extensive studies and run thousands of cases to verify the positive results. We are extremely confident in safely cutting the bottom of the case without damaging product.
- **What is the investment for PRODecant?** Depending on the application, the number of cells needed and your specific requirements, the range for a PRODecant cell is between \$450K - \$600K. This includes everything associated to the robot cell and excludes any conveyor.
- **What is the throughput rate?** The rate is between 4-7 Cases Per Minute.
- **Can it be implemented into an existing operation?** Yes, the cell can be configured to fit into an existing operation. Our Engineering team can work with you to determine the best layout and implementation strategy.



# FAQ

- **What is cutting the case?** A proprietary technology has been developed by DLN to use a standard fixed blade to perform the cutting. The blade can adjust up, down, in, out, and at a specific angle. The case is passed along the fixed blade. The cut can be adjusted for different SKU's to handle variations in the packaging material. Some cases are cut on all (4) sides, some are cut on all sides with the exception of a small tab that can stay with the carton when delivered to a trash system. Some cases only require (3) sides cut because of the content.



- **How often do the blades need to be replaced?** The cutter has a magazine of (75) blades that is easy to exchange when needed. Typically each blade can last approximately 7,000 linear feet of cutting but this can easily be configured by an operator. The cutter automatically swaps out the blade when the pre-determined linear feet of cutting is reached. This takes less than 5 seconds.
- **What products don't work well with PRODecant?** Glass or fragile products. With gravity playing a key role in PRODecant, the exceptions include extremely light product that won't fall out, product that can get stuck to tape inside box and product that is too tight in the box and won't fall even when base of the box is cut away. This solution cuts cardboard only, so shrink wrap is out of spec. Damaged cases are also a challenge for any automated equipment.
- **How many of these cells are in operation?** We have a large grocery company that has a pilot cell that has been running for approximately 6 months with positive results and plans to roll out more PRODecant cells this year.
- **How do I see PRODecant run in person?** We have a demo cell set up at our facility in Grand Rapids. We can set up a demo test to run any product you send.
- **Does it use vision?** Vision is typically not necessary when picking cases off a conveyor. Vision is used if we need to pick cases directly off a pallet.
- **Can multiple cases be placed into one tote?** Yes. The system can change the drop location of the case within the tote.
- **Can the tote be segmented into multiple compartments to handle multiple SKU's?** There is a limit to how many locations are in the tote which would typically be (4) zones. Keep in mind that the size of case cannot exceed the compartment size in the tote.

# TECHNICAL SPECS



- **Throughput:** 4-7 Cases Per Minute
- **Case Size:** Min: 6"x 6"x 6", Max: Size of tote
- **Weight Handled:** Typically up to 45 lbs. (Could be more if necessary)
- **Footprint:** 12' x 10'
- **Power Requirements:** 30 AMP 480V
- **Height:** 11' Clear
- **Operator Interface:** Intuitive and customized
- **Config:** Stand-alone cell or can be integrated into existing system
- **Duration of Cutting Blade:** Standard 7,000 linear feet but configurable
- **Blade Cartridge Capacity:** 75 Blades
- **Tote Size:** No specific size

## REAL TEST CASE



- 3 shift operation - 24/7
- Currently run 22-30 manual decant stations
- Labor shortage continues to be a major challenge
- Strenuous and tedious work
- Employees can do an average of 6 Cases Per Minute
- Approximately 16,000 SKU's total
- Currently decanting 30,000-50,000 Cases Per Day
- Customer had a target of 3,000 SKU's being good candidates for PRODecant. They are seeing closer to 3,500 being good candidates.
- Current PRODecant pilot cell does average of 4 Cases Per Minute (new cell will do 6+ Cases Per Minute)
- Investment for new cell approx. \$600,000
- One operator can run up to (6) PRODecant cells

## ARE YOU A FIT?

Spots are limited for early adopters to begin testing with your product. We would love to discuss your use case! Go to [PRODecant.com](http://PRODecant.com).